

For Immediate Release

Beacon Oral Specialists Announces Partnership With South Florida Oral & Maxillofacial Surgery, Expands to 11 States

Four-surgeon, Three-location Practice Marks Beacon's Entrance into Florida

DALLAS (March 29, 2023) – Beacon Oral Specialists, a portfolio company of Blue Sea Capital, announced today that it has entered the state of Florida through a strategic partnership with South Florida Oral & Maxillofacial Surgery, a three-location, four-surgeon practice recognized for its legacy and leadership in the OMS field, specifically in the area of dental implants.

Founded almost 35 years ago, South Florida OMS provides state-of-the-art, full-scope oral and maxillofacial services to its patients in Jupiter, Palm Beach Gardens, and Royal Palm Beach. Board-certified and highly respected surgeons Drs. Chris Chafin, Jeronimo Guzman, Travis Thompson, and Paul Weinstein, continue to build on the practice's reputation for compassionate care, clinical excellence, and exceptional outcomes.

In addition to caring for their patients, all four surgeons are invested in giving back to their professional community with three having served as president of the North Palm Beach Dental Society, and all four being sought after as lecturers and authors on topics ranging from clinical best practices to business leadership. In addition, Dr. Thompson has served on mock boards for oral surgery residents at the University of Florida.

Through Beacon, the surgeons now have a network of like-minded peers to help accelerate the growth of their practice. They equally have the opportunity to share the processes and expertise they have developed over the years while collaboratively working together to protect the future of the specialty.

“We are excited for the opportunity to collaborate with our peers at Beacon, and to benefit from their experience and resources to help us expand our capability and reach. This partnership allows us to provide the highest quality oral surgical care to our family of patients and referring dentists in South Florida,” said Dr. Thompson.

The partnership with South Florida OMS expands Beacon's premier oral surgery network to include 26 market-leading oral & maxillofacial surgery practices representing more than 110 clinicians in 11 states and key MSAs in the Northeast, Mid-Atlantic, Southeast, Southwest, Pacific Northwest, Hawaii, Midwest, and Northern and Southern California.

“We're honored to partner with a practice with the caliber of surgeons at South Florida OMS as we expand into another thriving community,” said Mike Friguletto, Beacon's CEO. “These surgeons represent what we are about – bringing together high-performing practitioners who wish to learn and grow along with their peers, with the shared priorities of patient safety and exceptional outcomes.”

Founded in December 2020, Beacon Oral Specialists is a leading oral surgery-specific management platform allowing its distinguished network of surgeons to focus on providing best-in-class care in the communities where they practice. With its differentiated leadership team, proven resources and support, Beacon continues to attract leading practices across the country, such as South Florida OMS, to the shared vision of clinical autonomy and excellence while protecting the long-term health of their practices and the specialty.

About Beacon Oral Specialists

Beacon Oral Specialists (www.beaconoralspecialists.com) is a leading management services organization serving the oral surgery sector. Beacon Oral Specialists delivers world-class practice management solutions to a network of nationally renowned oral & maxillofacial surgeons across the United States. Beacon Oral Specialists provides a comprehensive set of business support functions, including billing and collections, marketing, financial and accounting services, benefits and payroll management, information technology, data analytics, vendor management and legal.

About Blue Sea Capital

Blue Sea Capital (www.blueseacapital.com) is a private equity firm based in West Palm Beach, Fla., that invests in growth-oriented lower middle market companies valued up to \$300 million. The firm has more than \$1.3 billion in assets under management and invests across three industry verticals: healthcare, aerospace & defense, and industrial growth. Blue Sea Capital's strategy is to partner with talented managers and differentiated companies, typically as the first or second institutional investor, and deliver strategic and operational value-add that drives growth acceleration, industry outperformance and business transformation.